

### **DEBT INVESTOR PRESENTATION 2024**



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### Castellum in brief

### 30 June 2024

- Largest listed property company in the Nordic region
- Property value SEK 156 Bn\*
- Office, public properties, warehouse and light industry incl. logistics
  - Vertically integrated organization
- 5.4 million sq. m. lettable area
- Yearly contracted rent of SEK 9.6 Bn
- High sustainability ratings



<sup>\*</sup> Including holdings in Entra

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### Our strategy

- Overall financial target is a return on equity of at least 10 per cent per year over a business cycle
- Nordic platform focusing on office, public properties, warehouse and light industry incl. logistics
- Long term property owner
  - Increasing the quality of the property portfolio by investing in modern buildings and divesting non-core assets
- Castellum's vision is to be the most sustainable property company in the Nordics and to promote sustainable development
- Maintain a low level of financial risk

### Short term operational focus:

- Retain existing tenants and lease vacant spaces
- Cost management and sustainability practices
- Improve the quality of the portfolio

# Summary January-June 2024

Income

+1.3%\*

SEK 4,977 M

NOI

+5.2%\*

SEK 3,391 M

Income from property management

+16.3%\*

SEK 2,435 M

Changes in property values

- 1.1%\*\*

SEK-1,576 M

Net leasing

SEK 6 M

Total contract value

SEK 9,612 M

Economy occupancy rate

91.3%

Property sales

SEK 1,550 M

<sup>\*</sup> Compared with the January - June 2023

<sup>\*\*</sup> Compared with the figures of 31 December 2023

### Castellum's tenants

### 30 June 2024

Largest tenants	Contract value, SEK M	Contract value, %
The Swedish Police Authority	226	2.4
AFRY	189	2.0
ABB	160	1.7
The Swedish Social Insurance Agency	156	1.6
The Swedish National Courts Administration	138	1.4
Handelsbanken	129	1.3
Northvolt	123	1.3
The Swedish Migration Board	87	0.9
Region Stockholm	86	0.9
Hedin	79	0.8
Contract value 10 largest tenants	1,373	14.3
Total contract value	9,612	100.0

A selection of tenants in our well-diversified customer base

































### Sustainability highlights

-2.9%

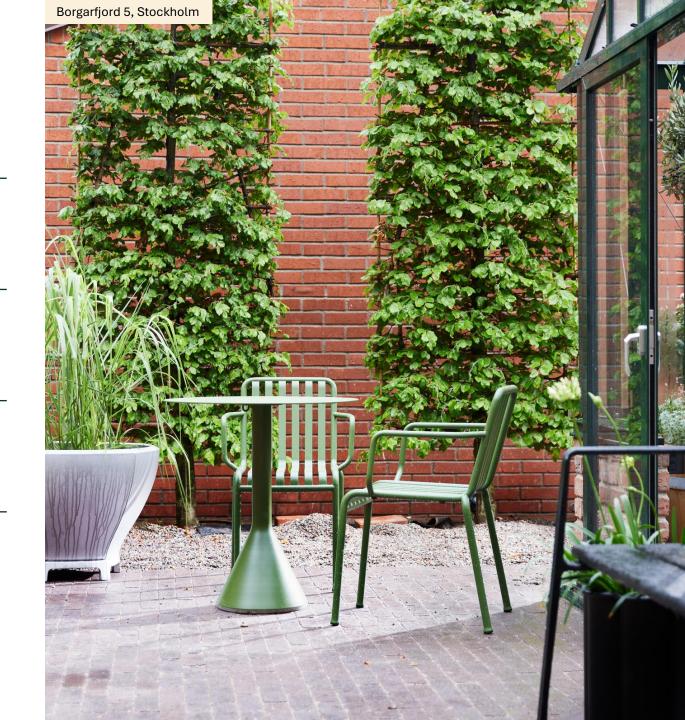
energy efficiency, like-for-like portfolio, LTM (normalised)

64%

of property value sustainability-certified

99%

share of non-fossil energy, %



### Credit protective measures taken after rating downgrade in 2022

Tightened financial policy: interest coverage ratio > 300 percent (200) and LTV < 40 % (50) Q4 2022 LTV now defined as net debt divided by balance sheet total, previously defined as net debt divided by property value. Q4 2022 BoD propose no dividend for financial year of 2022 (payout in 2023) Q4 2022 Sharply reduced project investments. Projected investment volume cut in half starting in 2023 Started an asset divestment plan in Q4 2022 and divested properties of ~0,5bn during the same quarter. Continued to Q4 2022 - 2024 divest 5.2bn in 2023 and 1.55 bn in 2024. Total divestments in Q4 2022- Q2 2024 amounts to 7.3 bn Q1 2023 Announced the intention to carry out a fully underwritten rights issue of 10bn SEK. Rights issue closed in Q2 2023 BoD propose no dividend for financial year of 2023 (payout in 2024) Q4 2023 Revised financial targets. ROE set to >10 % per year. Previous goal was to achieve a growth in IFPM >10% per year. Q2 2024

Dividend policy cut in half. Ambition to invest 5% of property value per year removed

**Policy** update

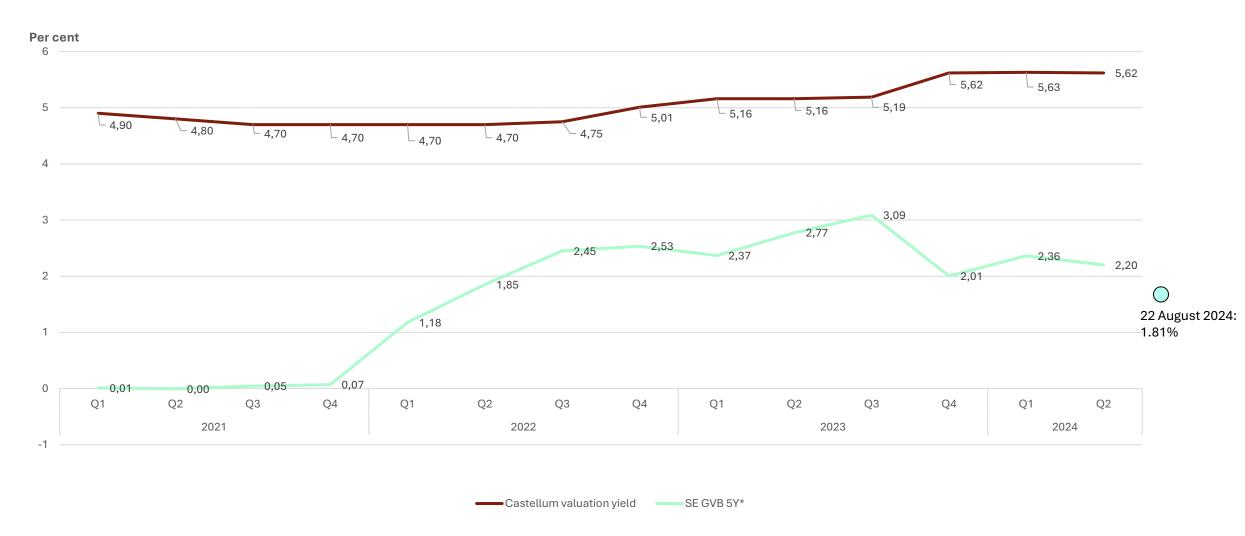
update

Policy

CREDIT INVESTOR PRESENTATION

# Highest yield gap since 2021

-The difference between Castellum valuation yield and the swedish 5y government bond yield currently at 3.81\% and the swedish 5y government bond yield currently at 3.81\% and the swedish 5y government bond yield currently at 3.81\% and the swedish 5y government bond yield currently at 3.81\% and the swedish 5y government bond yield currently at 3.81\% and the swedish 5y government bond yield currently at 3.81\% and the swedish 5y government bond yield currently at 3.81\% and the swedish 5y government bond yield currently at 3.81\% and the swedish 5y government bond yield currently at 3.81\% and 50\% and 50\% are swedish 5y government bond yield currently at 3.81\% and 50\% are swedish 5y government bond yield currently at 3.81\% and 50\% are swedish 5y government bond yield currently at 3.81\% are swedish 5y government bond yield currently at 3.81\% are swedish 5y government bond yield currently at 3.81\% are swedish 5y government bond yield currently at 3.81\% are swedish 5y government bond yield currently at 3.81\% are swedish 5y government bond yield currently at 3.81\% are swedish 5y government bond yield currently at 3.81\% are swedish 5y government bond yield currently at 3.81\% are swedish 5y government bond yield currently at 3.81\% are swedish 5y government bond yield currently at 3.81\% are swedish 5y government bond yield and 5y government bond yield yield yield yield yield yield yield yield yield



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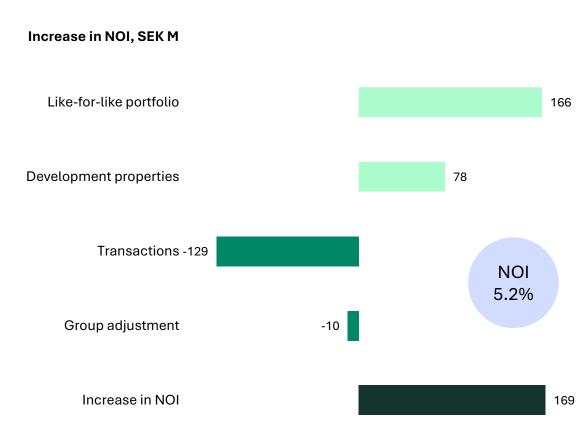
<sup>\*</sup> Swedish central bank website

# Development of operating income

Development of income, SEK M	2024 Jan-Jun	2023 Jan-Jun	Change, %
Like-for-like portfolio	4,383	4,271	2.6%
Development properties	389	303	
Transactions	57	245	
Coworking	134	134	
Group elimination	-50	-40	
Rental and service income	4,913	4,913	0.0%
Other income	64	_	
Total income	4,977	4,913	

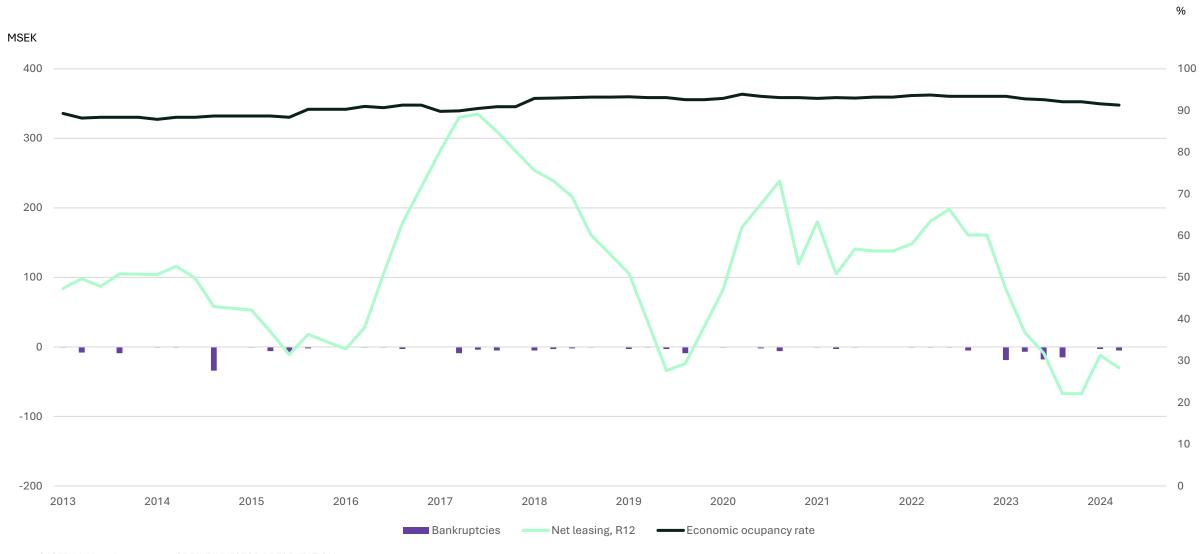
Development of costs, SEK M	2024 Jan-Jun	2023 Jan-Jun	Change, %
•			
Like-for-like portfolio	1,090	1,144	-4.7%
Development properties	98	90	
Transactions	17	76	
Direct property costs	1,205	1,310	-8.0%
Property administration	286	278	
Coworking	145	143	
Group elimination	-50	-40	
Total lease and property administration costs	381	381	
Central administration	128	201	
Total costs	1,714	1,892	-9.4%

### **30 June 2024** vs 30 June 2023

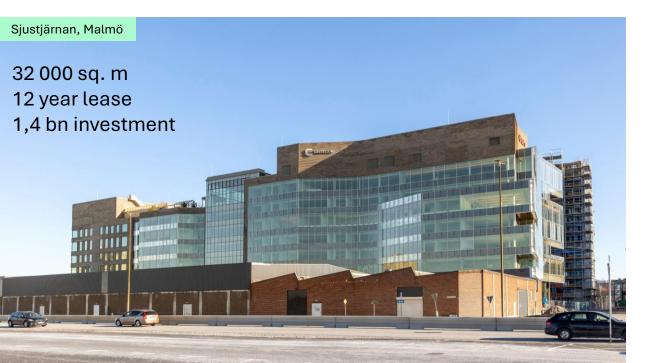


### Operational development over time

-Stable net leasing and low level of bankruptcies despite tougher financial conditions



# Largest completed projects 2023





# Largest ongoing projects

### 30 June 2024

				Rental			Remaining	
				Area,	value,	Econ. occ.	Total inv.,	to invest,
Property	Category	Location	Completed	sq. m.	SEK M	rate,%	SEK M	SEK M
Tusenskönan 2	Р	Mölndal	Q1-25	10,600	27	100	349	124
Tullen 8	Р	Örebro	Q1-25	8,200	17	100	108	53
Backa 20:5/20:6	Р	Gothenburg	Q4-25	9,000	40	100	492	229
Amperen 1	L	Västerås	Q4-25	37,000	29	100	411	365
Gladan 6	0	Stockholm	Q4-25	3,900	15	0	159	142
Bägaren 5	Р	Norrköping	Q4-25	6,400	17	100	133	122
Repslagaren 24	0	Örebro	Q4-25	4,700	11	100	66	64
Total largest ongoing proje	cts			79,800	156	91	1,718	1,099

Category: O=Office P=Public sector property L=Logistics

Average occupancy rate

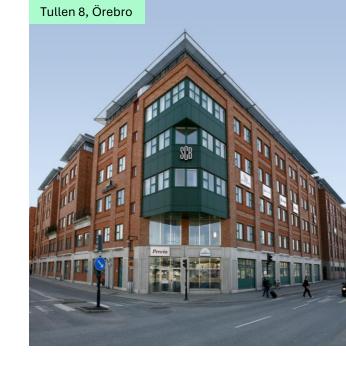
91%

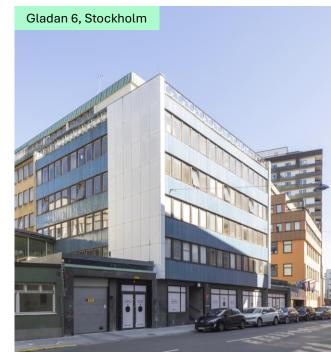
Remaining to invest

SEK 1,099 M

Rental values to be completed in 2025

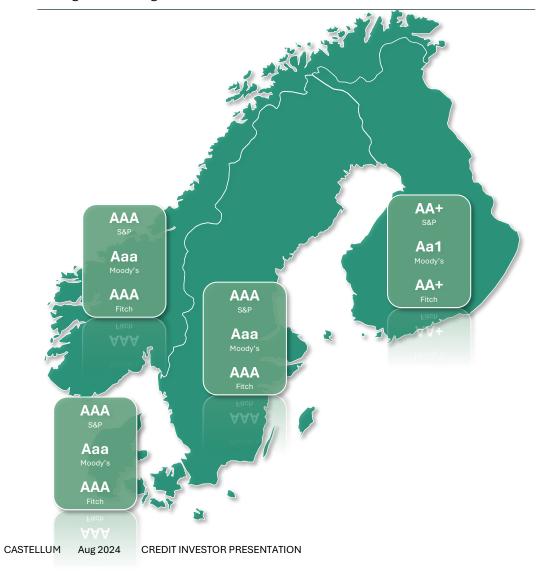
**SEK 156 M** 





# Credit ratings in the Nordics

Strong credit ratings for the Nordic countries...



#### Supported by solid relationship with Nordic banks

	<b>Nykredit</b> Denmark		ONB orway
AA-	S&P	AA-	S&P
N/A	Moody's	Aa2	Moody's
Α	Fitch	N/A	Fitch
	Handelsbanken Sweden		ordea nland
AA-	S&P	AA-	S&P
Aa2	Moody's	Aa3	Moody's
AA	Fitch	AA-	Fitch
	<b>SEB</b> Sweden		edbank veden
A+	S&P	A+	S&P
Aa3	Moody's	Aa3	Moody's
AA-	Fitch	AA-	Fitch

### Highlights financing 30 June 2024 (31 December 2023)

LTV

37.5%

(37.4)

**ICR** 

3.3

(3.0)

Average interest rate

3.0%

(3.0)

Interest-bearing liabilities

SEK 59,222 M

(61,671)

Average debt maturity

4.2 years (4.2)

Average fixed interest rate term

3.5 years

(3.3)

Net debt/EBITDA

9.0

(9.7)

Credit rating

Baa3 Positive Outlook

## Well diversified funding mix

